## RECENT RESULTS AND OUTLOOK

APRIL 2023



## FIRST-QUARTER 2023 SALES



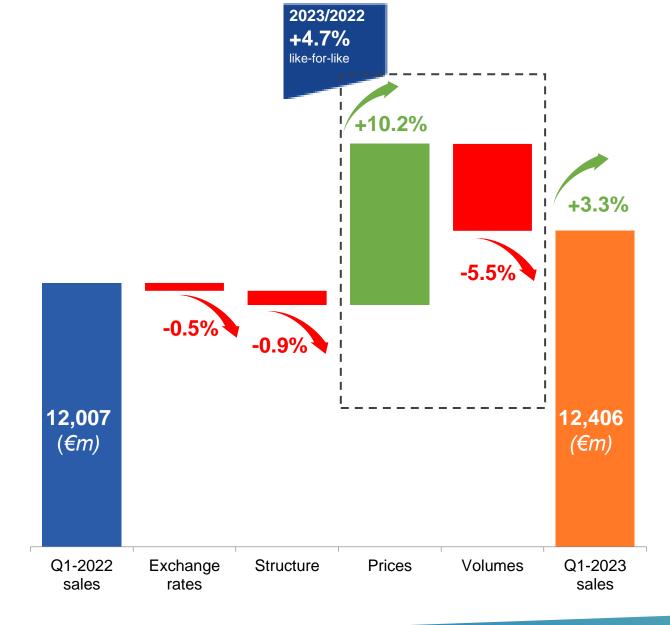
#### **SOLID SALES GROWTH IN FIRST-QUARTER 2023**



- >> Organic growth: +4.7%
- >> Good level of pricing, helping to generate a positive price-cost spread
- >> Confirmation of the Group's resilience in a difficult environment
- >> Confidence in the 2023 outlook: operating margin between 9% and 11%

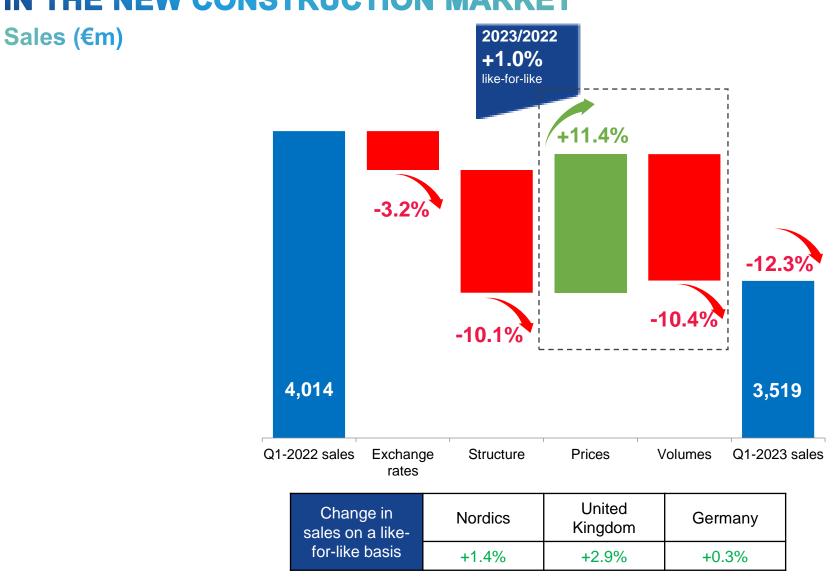
#### **ORGANIC GROWTH: +4.7%**





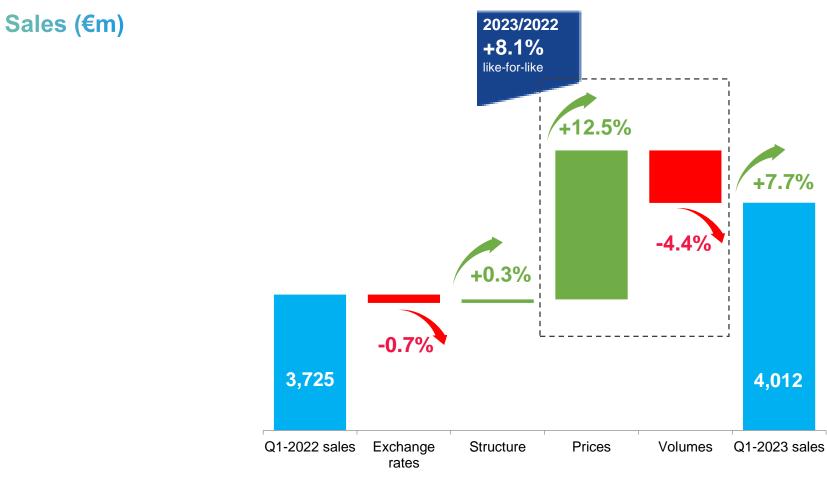
### NORTHERN EUROPE: SLIGHT GROWTH IN SALES AMID A DOWNTURN IN THE NEW CONSTRUCTION MARKET





## **SOUTHERN EUROPE - MIDDLE EAST & AFRICA: INCREASE IN SALES SUPPORTED BY A RESILIENT RENOVATION MARKET**

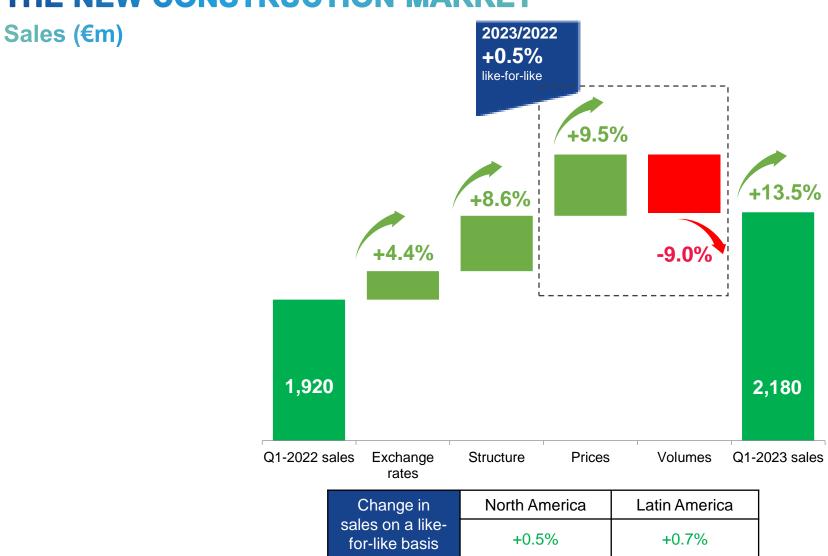




Change in	France	Spain-Italy
sales on a like- for-like basis	+6.8%	+15.5%

### AMERICAS: SALES STABLE AT A GOOD LEVEL AMID A DOWNTURN IN THE NEW CONSTRUCTION MARKET

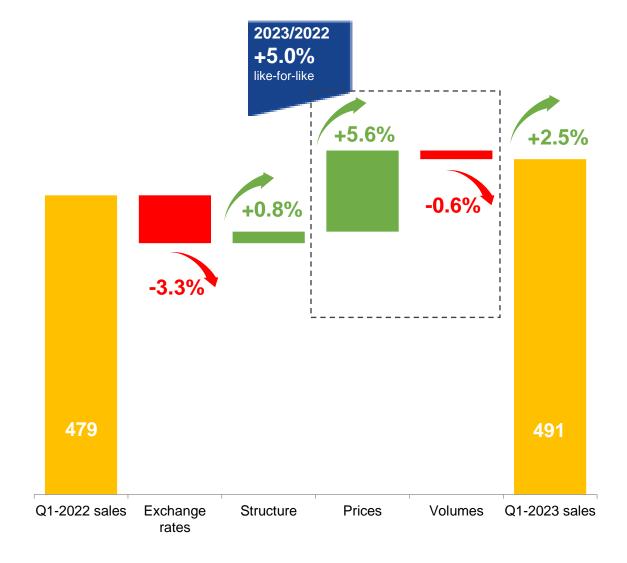




#### **ASIA-PACIFIC: GOOD SALES MOMENTUM**



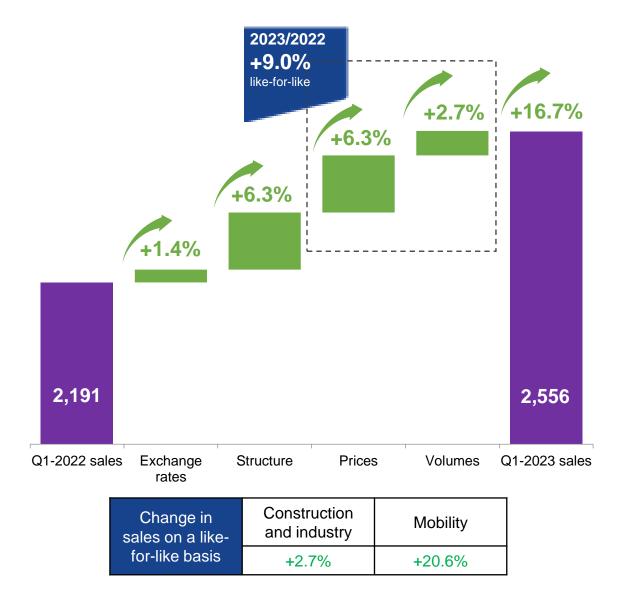
Sales (€m)



#### **HIGH PERFORMANCE SOLUTIONS: STRONG SALES GROWTH**







#### **2023 OUTLOOK**



In a difficult macroeconomic environment, Saint-Gobain's priority is to continue to demonstrate its resilience by consolidating its high operating performance level, thanks to its pertinent strategic positioning and its commercial and industrial initiatives enabling it to adapt proactively to the specific market trends in each country.

For Saint-Gobain, 2023 will mark another successful year with the implementation of its "Grow & Impact" priorities. The Group confirms the outlook for its markets in 2023 presented at the end of February, with contrasting trends: a marked decline in new construction but good resilience overall in renovation.

Amid a moderate market slowdown, Saint-Gobain confirms that it is targeting an operating margin of between 9% and 11% in 2023, in line with the "Grow & Impact" strategic plan target

## 2022 HIGHLIGHTS



# DELIVERING IN A CHALLENGING CONTEXT

90% of employees are proud to work at Saint-Gobain<sup>1</sup>



# REBALANCING GEOGRAPHIC FOOTPRINT FOR PROFITABLE GROWTH

North America, Asia & emerging countries in 2022

62% of operating income<sup>1</sup>

~€4bn

of growth capex and acquisitions



# STRENGTHENING LEADERSHIP POSITION IN CONSTRUCTION CHEMICALS

€5.3bn sales¹

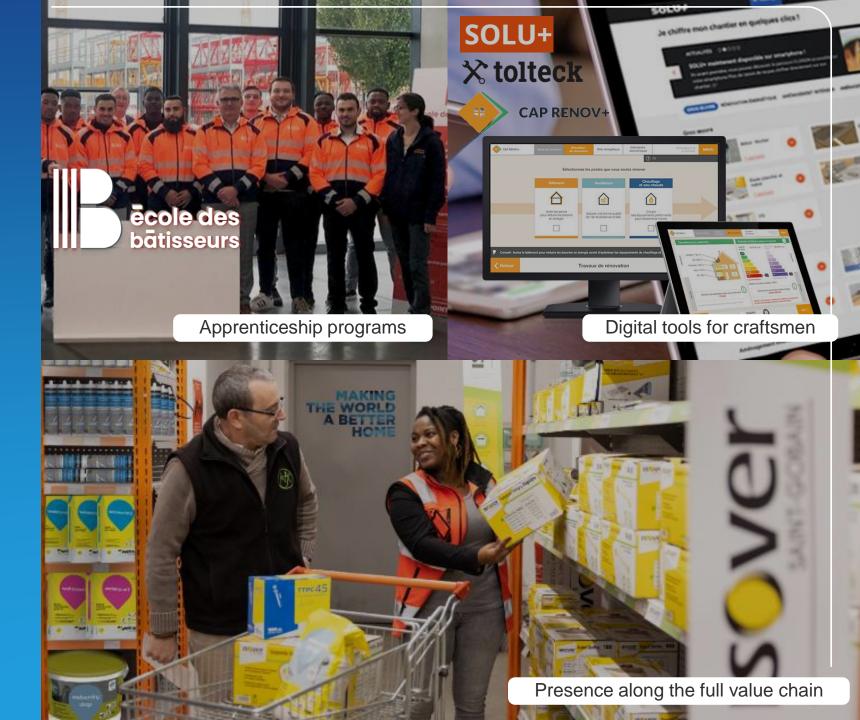
+7 bolt-on acquisitions in 6 countries on top of Chryso and GCP



# LEADERSHIP IN RENOVATION

~50% of Group sales

Best-in-class organic growth



## INNOVATION IN LIGHT & SUSTAINABLE CONSTRUCTION

#### Zero-carbon

pilot production Glass, plasterboard, glass wool<sup>1</sup>



-42%

CO<sub>2</sub> intensity<sup>2</sup>

1. Zero-carbon scope 1 + 2 for glass and plasterboard, -93% scope 1 + 2 vs. average for glass wool

2. kg of CO₂ / € of sales on scope 1 + 2



#### **2022 HIGHLIGHTS: RECORD RESULTS**



## RECORD RESULTS 4th consecutive year of disciplined execution Performance-driven organization

	<b>2022</b> vs. 2021	
	Sales	+15.9% €51.2bn
	Operating income	+18.4% €5.3bn (10.4% margin)
4	Recurring EPS	<b>+21.1%</b> €6.48
	Free cash flow	+30.5% €3.8bn
	Strong value creation	ROCE 16.1% vs. 15.3% in 2021

#### **CONSISTENT STRONG EXECUTION DESPITE CHALLENGES** (GEOPOLITICS, ENERGY, INFLATION)



**ORGANIC GROWTH OUTPERFORMANCE** 



**SECOND YEAR IN A ROW OF DOUBLE-DIGIT MARGIN** 



**STRONG CASH GENERATION AND RECORD VALUE CREATION THANKS TO DISCIPLINED CAPITAL ALLOCATION** 



**ACTIVE PORTFOLIO PRUNING AND ACQUISITIONS** 

**~€1.9bn** of acquisitions¹ and **~€3.8bn** of divestments¹

PLAN WILL CONTINUE TO DRIVE SUCCESS



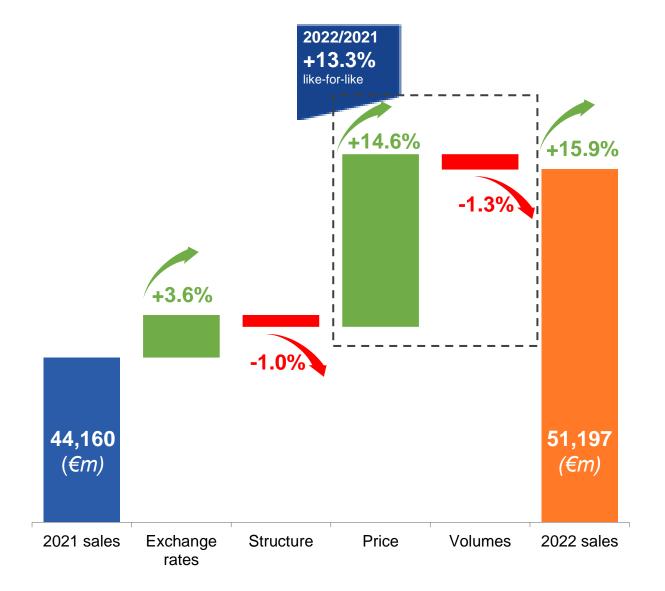
## 2022 RESULTS

**GROUP**SEGMENTS



#### **DYNAMIC ORGANIC GROWTH**

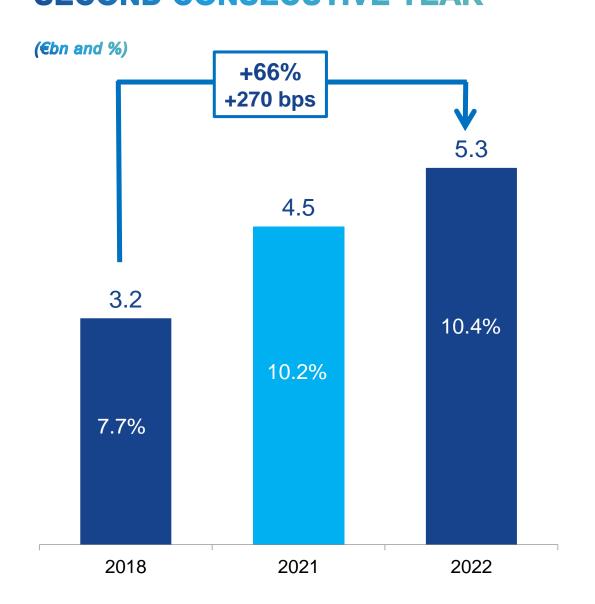




- Outperformance on our main markets
- Structure: continued optimization of Group profile (divestments and acquisitions)
- Exchange rates: appreciation of the US dollar, Brazilian real and other emerging country currencies

### RECORD OPERATING INCOME AND RECORD MARGIN FOR THE SECOND CONSECUTIVE YEAR





- Sharp rise in operating income since 2018: up 14% per year on average
- Record double-digit margin for the second consecutive year
- Improvement in the operating margin: +270 bps versus 2018
- Sound management of the price/cost spread

#### RECORD EBITDA FOR THE SECOND CONSECUTIVE YEAR



€m	2021	2022	2022/ 2021
Operating income	4,507	5,337	+18.4%
Non-operating costs	(239)	(262)	
Capital gains (losses) and impact resulting from changes in Group structure	(67)	(85)	
Asset write-downs and other	(265)	(408)	
Business income	3,936	4,582	
Operating income	4,507	5,337	
Operating depreciation and amortization	1,934	2,048	
Non-operating costs	(239)	(262)	
EBITDA	6,202	7,123	+14.9%

## RECORD RECURRING NET INCOME FOR THE SECOND CONSECUTIVE YEAR

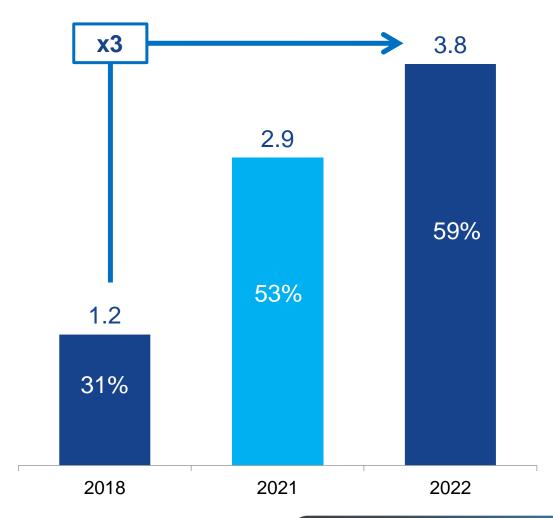


€m	2021	2022	2022/ 2021
Business income	3,936	4,582	
Net financial expense	(408)	(405)	
Income tax	(919)	(1,082)	
Net attributable income	2,521	3,003	
		•	
Recurring net income	2,815	3,335	+18.5%
Recurring net income	2,815	3,335	+18.5%

#### **RECORD FREE CASH FLOW GENERATION**



Free cash flow in €bn and conversion ratio in %

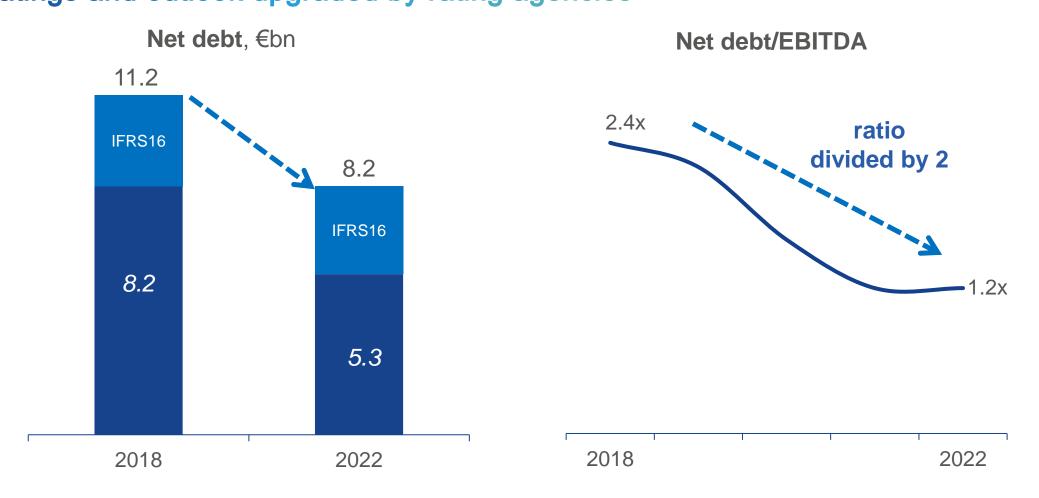


- Deep-rooted cash culture: three-fold increase in free cash flow vs. 2018 (+31% vs. 2021)
- Reduction in OWCR\* of 14 days' sales vs. 2018 (-2 days vs. 2021)
- Optimization of maintenance capex, total capex in line with the objective of between 3.5% and 4.5% of sales (3.8% in 2022)

Delivered target on FCF conversion ratio >50%

## **BALANCE SHEET FURTHER STRENGTHENED**Ratings and outlook upgraded by rating agencies

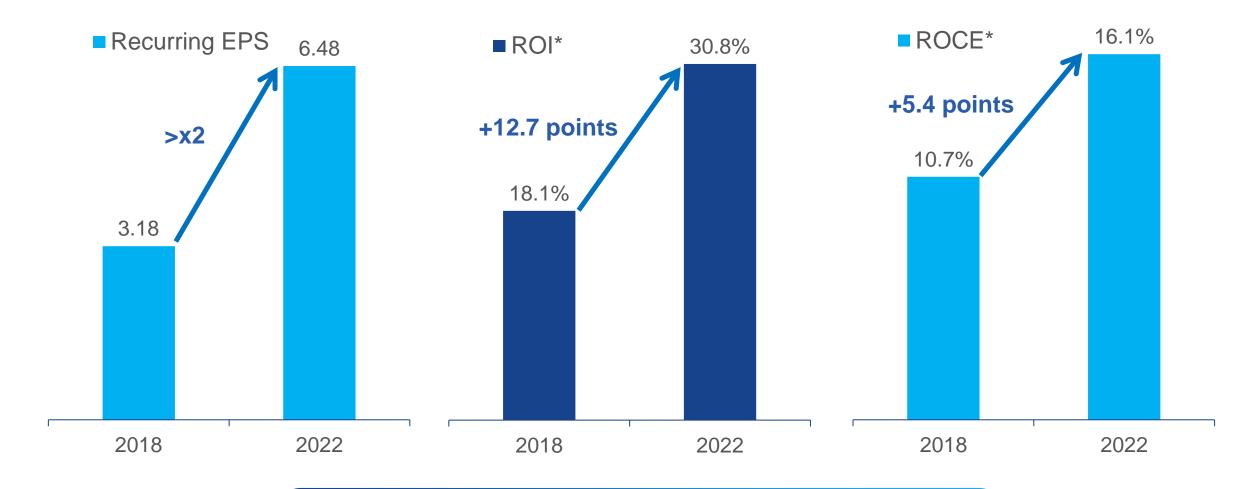




Net debt/EBITDA at 1.2x for the second consecutive year, exceeding objectives (1.5x to 2.0x)

#### **VALUE CREATION RATIOS UP TO RECORD LEVELS**





All segments ≥ ROCE target: 12% to 15%

<sup>\*</sup> ROI and ROCE: before tax, after IFRS16

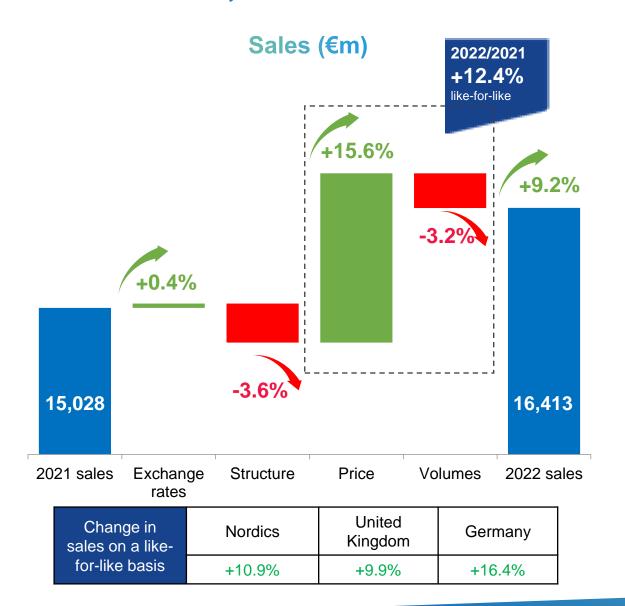
## 2022 RESULTS

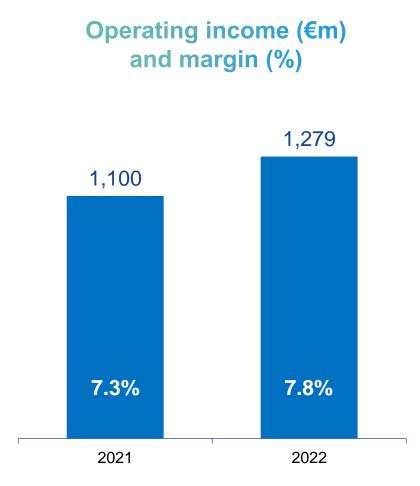
**GROUP SEGMENTS** 



## NORTHERN EUROPE: GOOD GROWTH IN SALES DRIVEN BY RENOVATION; RECORD OPERATING MARGIN

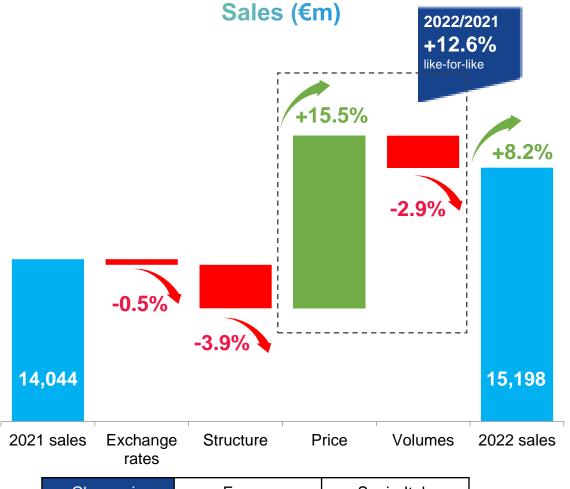




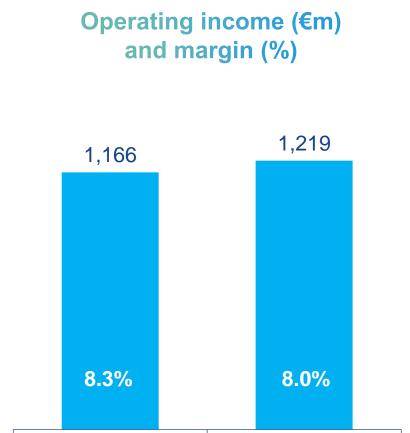


## **SOUTHERN EUROPE - MIDDLE EAST & AFRICA: GOOD SALES GROWTH DRIVEN BY RENOVATION; VERY GOOD MARGIN LEVEL**





Change in	France	Spain-Italy		
sales on a like- for-like basis	+9.9%	+23.8%		

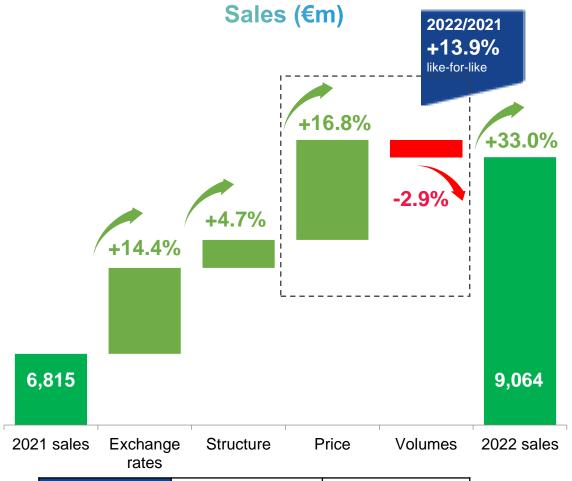


2021

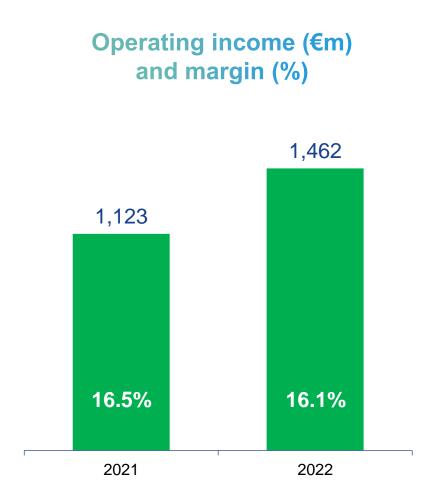
2022

## AMERICAS: GOOD SALES GROWTH DRIVEN BY COMPREHENSIVE LIGHT CONSTRUCTION SOLUTIONS; ROBUST MARGIN



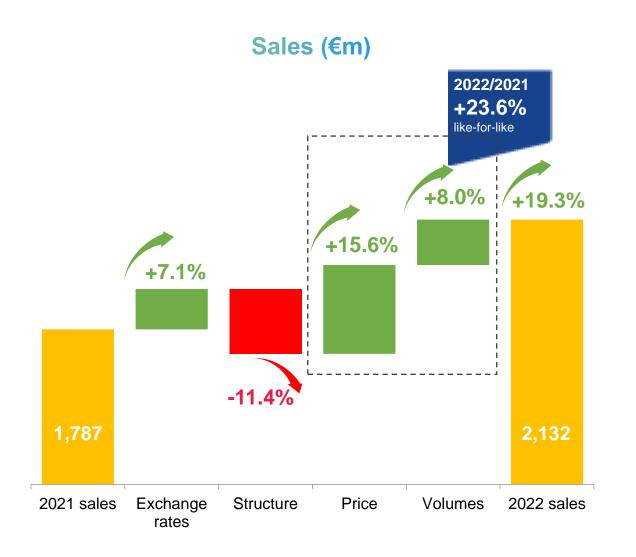


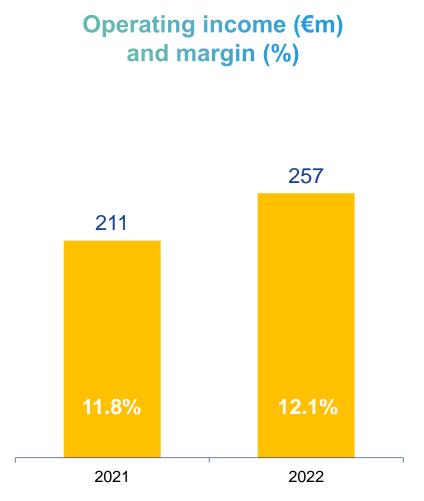
Change in	North America	Latin America	
sales on a like- for-like basis	+15.0%	+11.0%	



#### **ASIA-PACIFIC: STRONG SALES GROWTH AND RECORD MARGIN**

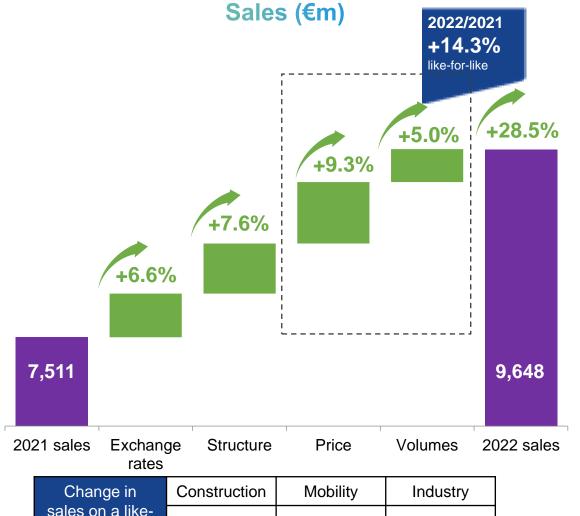




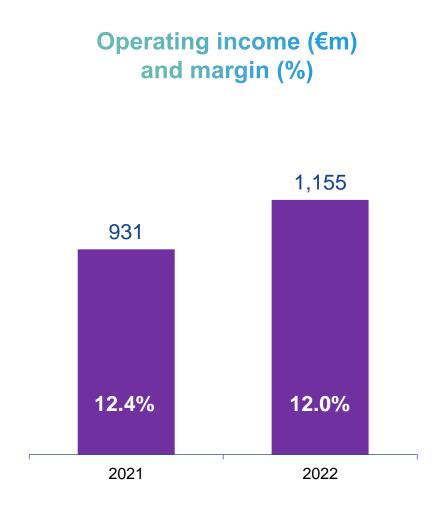


#### HIGH PERFORMANCE SOLUTIONS: ACCELERATION IN SALES GROWTH









#### FINANCIAL RESULTS AHEAD OF "GROW & IMPACT" 2021-2025 TARGETS

			2021	2022	
Accelerated	3-5%	Organic sales growth	6.9%*	13.3%	
profit & cash generation	9-11%	Operating margin	10.2%	10.4%	
generation	>50%	Free cash flow conversion rate	<b>53%</b>	59%	
Disciplined capital	12-15%	ROCE	15.3%	16.1%	
allocation	1.5x - 2.0x	Net debt/EBITDA	1.2x	1.2x	
Attractive shareholder	€400m	Average yearly share buyback (€2bn in total)	€518m	€520m	
return policy	30-50%	Dividend as a % of recurring net income	€698m**	€835m**	

<sup>\* +13.8%</sup> for 2021/2019 divided by two

<sup>\*\*</sup> Average payout ratio 2021-2022: 36%

## STRATEGY GROW&-



## DELIVERING ON OUR STRATEGY



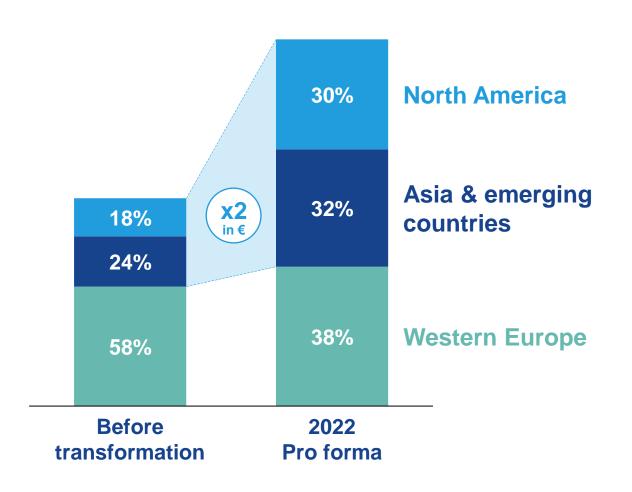


An attractive and resilient STRATEGIC POSITIONING for GROWTH

### WE ARE REBALANCING OUR GEOGRAPHIC FOOTPRINT FOR PROFITABLE GROWTH



#### **Group operating income**



## Increased exposure to high-growth markets



Capital Markets Day target on sales by geographies reached<sup>1</sup>

- 20% in North America
- 25% in Asia & emerging countries
- 55% in Western Europe

## WE ARE DECISIVELY ALLOCATING OUR RESOURCES FOR GROWTH



+13 EUROPE



+78

New lines and plants worldwide

2019-2022





(+22)

**ASIA** 



70%

Growth capex in North America, Asia & emerging countries

2019-2022

+19 MIDDLE-EAST & AFRICA



## **WE HAVE ROTATED AROUND 1/3 OF GROUP SALES SINCE 2018**



#### **VALUE-CREATIVE ACQUISITIONS** IN LIGHT & SUSTAINABLE CONSTRUCTION

#### **UNDERPERFORMING ASSETS SOLD**

Sales acquired<sup>1</sup>

~€3.8bn

of which ~€1.9bn in 2022

**Construction chemicals:** 





EBITDA / sales

~20%







Sales divested<sup>1</sup>

~€9.1bn

of which ~€3.8bn in 2022

EBITDA / sales

<5%













(Denmark, Estonia, Germany, Austria, UK, France)



## WE ARE DELIVERING ON THE INTEGRATION OF KAYCAN



## **Strong financial results**

# **\$84m** EBITDA in 2022

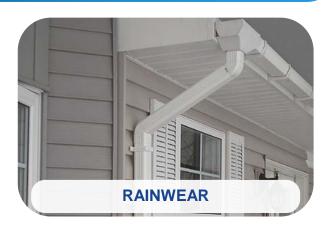
### Synergies ahead of plan



## **Complete and enriched offering**









**#1 Building Materials offer in Canada** 



## IRYSO CONTINUES TO OUTPERFORM THE MARKET



# Maintain strong growth and best-in-class profitability

+20% Sales growth

€100m EBITDA in 2022

#### **Technology leader in sustainability solutions**

1st utilization of 0% clinker decarbonized clay concrete on a construction site with HOFFMANN GREEN CEMENT TECHNOLOGIES

Partnership with @ ecocem to fast-track new low carbon cement

## On track with synergies deployment











# S 9CP ON TRACK WITH INTEGRATION AND VALUE CREATION PLAN



#### **Synergies confirmed and on track**

# gcp towards CHRYSO best-in-class margin

# \$170m EBITDA targeted in 2023

## **Synergies**

- **Above target in Year 1:** >\$25m already secured
- **Full potential confirmed**







Purchasing: backward integration

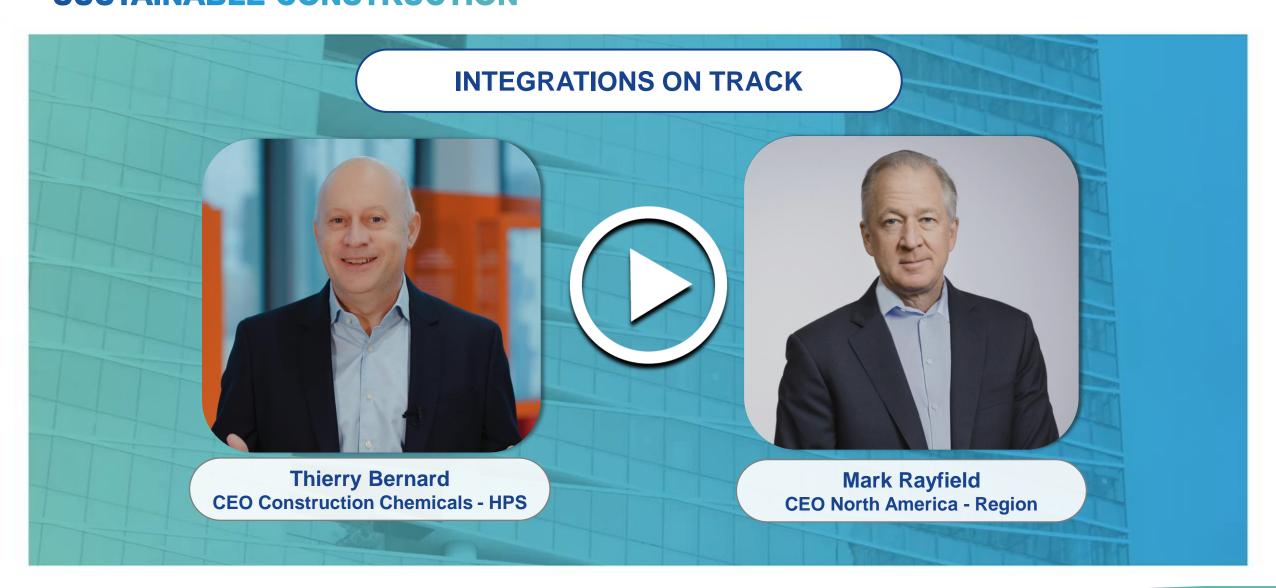
of polymerization with CHRYSO

STRONG SYNERGIES WITH CHRYSO



# WE ARE STRENGTHENING OUR LEADERSHIP IN LIGHT AND SUSTAINABLE CONSTRUCTION





# DELIVERING ON OUR STRATEGY





An attractive and resilient STRATEGIC POSITIONING for GROWTH

## **A STRONG ALIGNMENT**

MAKING THE WORLD A BETTER HOME THE WORLDWIDE
LEADER IN
LIGHT &
SUSTAINABLE
CONSTRUCTION

GROW& IMP/CT

**DELIVERING CONSISTENT RESULTS** 

## WE ARE WELL-POSITIONED ON THE RESILIENT EUROPEAN **RENOVATION MARKET**



#### THE NATIONAL **RECOVERY PLAN**

€30bn being deployed in 2023 out of the €40bn planned for energy renovation of buildings





#### **REPOWER EU**

**Funding for Member** states in 2023 to face the energy crisis, including energy renovation financing



#### EPBD<sup>1</sup>

Final round of negotiations to renovate all buildings rated 'F' & 'G' by 2033 in all EU countries



#### **ENERGY EFFICIENCY DIRECTIVE**

**Directive for Member** States to renovate 3% of public buildings per year (local, regional and national level)



**Strong growth drivers for the coming decades** 



# IN EUROPE, WE HAVE A UNIQUE RANGE OF SUSTAINABLE SOLUTIONS FOR RENOVATION

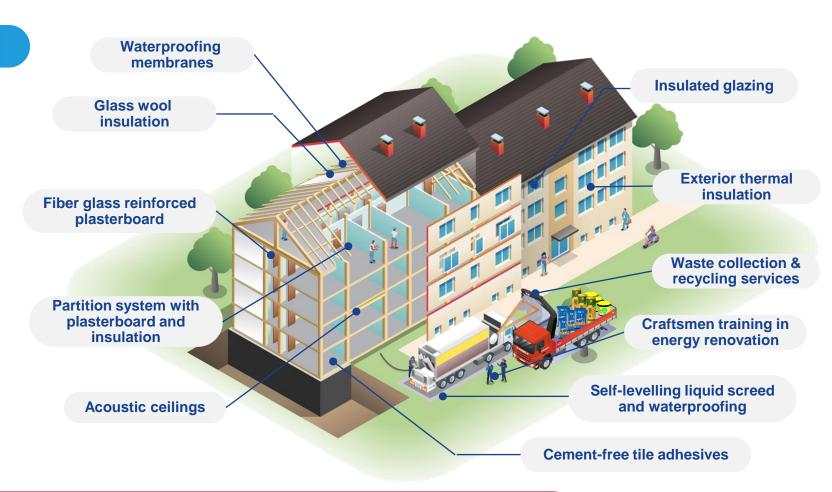


#### Presence on the full value chain

Best offer for energy efficiency

Full range of services from digital training, to logistics and recycling

Key Account Management of large customers



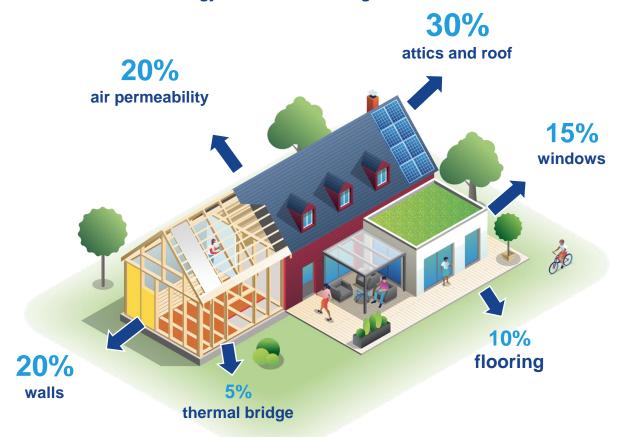
>60% of Group sales in Europe on renovation 2-3x structural increase in European renovation rate

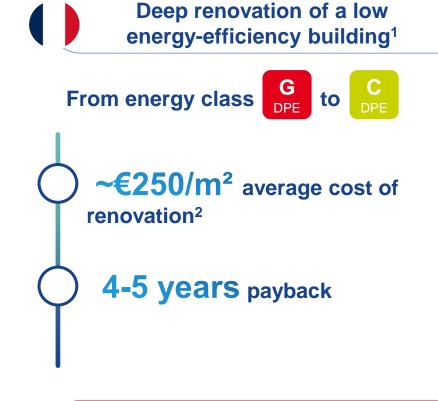
# OUR COMPLETE SOLUTIONS BRING MEASURABLE BENEFITS IN ENERGY-EFFICIENT RENOVATION



#### Our solutions address more than 80% of the needs

x%: share of total energy losses in a building





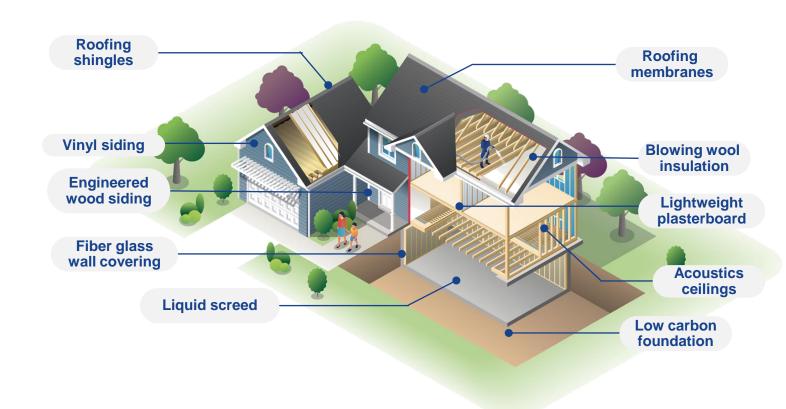
>70% energy bill reduction

# IN NORTH AMERICA, WE HAVE THE MOST COMPELLING OFFER FOR LIGHT AND SUSTAINABLE CONSTRUCTION



#### Powerful commercial organization

**Cross-selling Growth in multiple channels** including retail with strong key account management Strong solution-driven pricing power #1 in building materials solutions



Strong growth perspectives for light construction despite a slowdown in new build market

# IN ASIA & EMERGING MARKETS, WE ARE ENRICHING OUR OFFER FOR LIGHT AND SUSTAINABLE CONSTRUCTION



~2.5x more Saint-Gobain products used with light construction vs. traditional



#1 in glass

#1 in plasterboard







(stone wool)

(glass wool)

(construction chemicals)



#1 in glass #1 in plasterboard #1 in construction chemicals

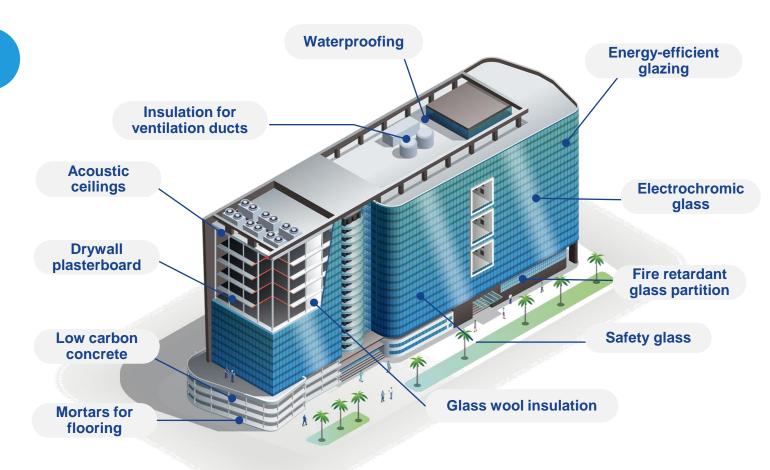






(construction chemicals)

(acoustic ceilings)



Light construction is growing 3 to 5 pts faster than traditional construction

# ON GLOBAL MARKETS, WE ADDRESS SUSTAINABILITY CHALLENGES THROUGH INNOVATION ON SPECIALTY MATERIALS



#### **ENERGY-EFFICIENT CERAMICS**

#### COATED **GLASS MAT**

#### **HIGH PERFORMANCE GLAZING FOR EV**<sup>1</sup>

#### **ADMIXTURES FOR LOW CARBON CONCRETE**



optimize furnace performance

**Increased lifespan** of construction products







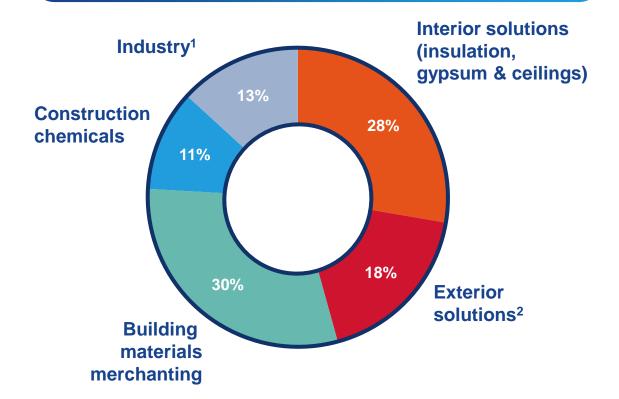
-50% CO<sub>2</sub> emissions

Superior growth driven by sustainability

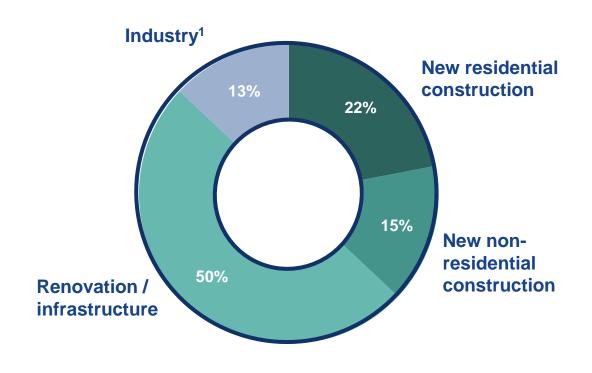
# WE HAVE A COMPREHENSIVE INTEGRATED OFFER FOR RESILIENT END MARKETS



#### **2022 PRO FORMA SALES**



#### **2022 PRO FORMA END MARKETS**



Value creation built on leadership positions in each country

## **SUSTAINABILITY IS OUR KEY GROWTH DRIVER**



# **Maximize our impact**



# Minimize our footprint

Close to 75%

3

Saint-Gobain sustainable solutions offer

pilot products with zero-carbon production<sup>1</sup>

~30%

Share of Saint-Gobain Mobility sales in electric vehicles<sup>2</sup>

**-27**%

CO<sub>2</sub> emissions<sup>3</sup>

>50%

**Carbon-free electricity** 

DRIVING SUSTAINABLE ECONOMIES

**Top 3%** 

~1,300 million tons of avoided CO<sub>2</sub> emissions over our solutions' lifespan i.e. >100 times our scope 1 + 2 footprint

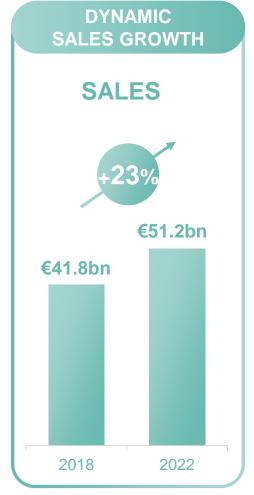
3. Scope 1 + 2, 2022 vs. 2017

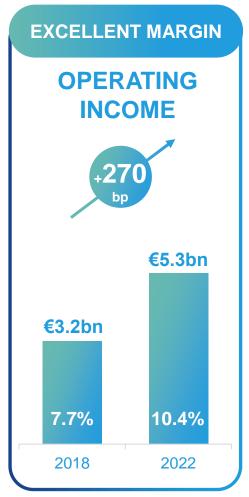
<sup>1.</sup> Zero-carbon scope 1 + 2 for glass and plasterboard, -93% scope 1 + 2 vs. average for glass wool

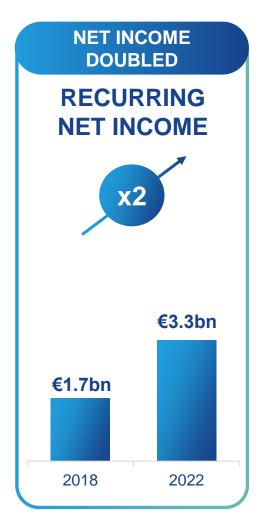
<sup>2.</sup> At the end of 2022

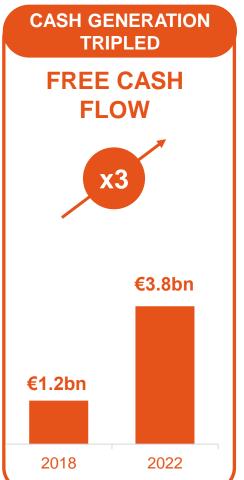
## A NEW PROFILE OF GROWTH DELIVERING CONSISTENT RESULTS

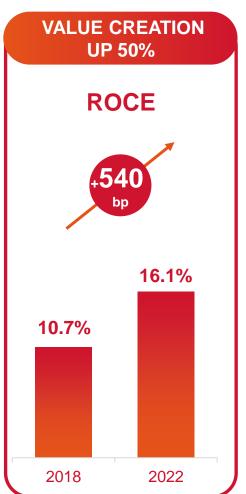












## **RECORD SHAREHOLDER RETURN IN 2022 AND IN 2023**



#### **RECORD SHAREHOLDER RETURN**

#### A STEADILY GROWING DIVIDEND

2022: €1.35bn

- 2021 dividend: ~€835m paid out to shareholders
- Share buybacks: €520m¹ (>€1bn over 2021-2022, ahead of the target of €2bn over 5 years, i.e. €400m per year)²

2023: >€1.4bn

- 2022 dividend: ~€1,020m to be paid out to shareholders (Board's recommendation to the June 8, 2023 AGM)
- Share buybacks: at least €400m¹



<sup>1.</sup> Net of offsetting employee share creation 2. Reduction in the number of shares outstanding to 511 million at end-December 2022 versus 521 million at end-December 2021

# OUTLOOK



## **2023 OUTLOOK**



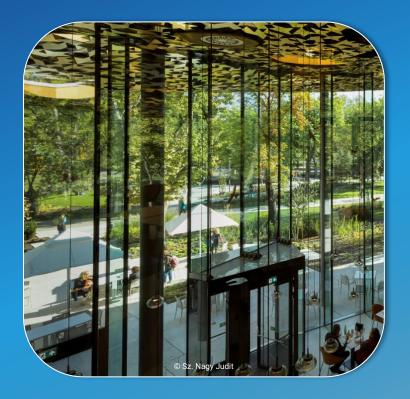
- Europe: resilience in renovation while new construction slows
- Americas: slowdown in new construction, partly mitigated by demand on the renovation market
- Asia-Pacific: good growth in most countries
- High Performance Solutions: good momentum supported by ongoing improvement in automotive

Amid a moderate market slowdown, in 2023 Saint-Gobain is targeting an operating margin of between 9% and 11%, in line with the "Grow & Impact" strategic plan target

# **2023: ANOTHER STRONG YEAR FOR SAINT-GOBAIN ALIGNED WITH**



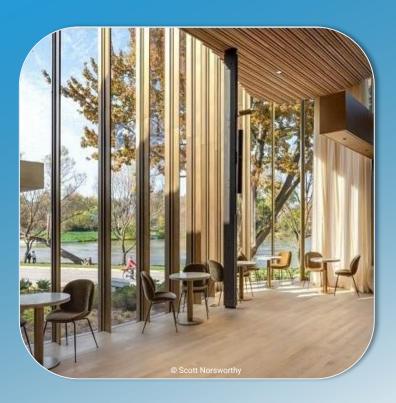
# OUTPERFORM OUR MARKETS



# DELIVER ON MARGIN AND VALUE CREATION



# LEAD ON SUSTAINABILITY



## **IMPORTANT DISCLAIMER - FORWARD-LOOKING INFORMATION**



This presentation contains forward-looking statements with respect to Saint-Gobain's financial condition, results, business, strategy, plans and outlook. Forward-looking statements are generally identified by the use of the words "expect", "anticipate", "believe", "intend", "estimate", "plan" and similar expressions. Although Saint-Gobain believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions as at the time of publishing this document, investors are cautioned that these statements are not guarantees of its future performance. Actual results may differ materially from the forward-looking statements as a result of a number of known and unknown risks, uncertainties and other factors, many of which are difficult to predict and are generally beyond the control of Saint-Gobain, including but not limited to the risks described in the "Risk Factors" section of Saint-Gobain's Universal Registration Document and the main risks and uncertainties presented in the half-year 2022 financial report, both documents being available on Saint-Gobain's website (www.saint-gobain.com) and the main risks and uncertainties presented in the half-year 2022 financial report. Accordingly, readers of this document are cautioned against relying on these forward-looking statements. These forward-looking statements are made as of the date of this document. Saint-Gobain disclaims any intention or obligation to complete, update or revise these forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable laws and regulations. This presentation does not constitute any offer to purchase or exchange, nor any solicitation of an offer to sell or exchange securities of Saint-Gobain. No representation or warranty, express or implied, is made by Saint-Gobain or its managers, corporate officers, employees, contractors, representatives or advisors as to the accuracy or completeness of the information or opinions contained in this presentation.

## **GLOSSARY**



- Indicators of organic growth and like-for-like changes in sales/operating income reflect the Group's underlying performance excluding the impact of:
  - changes in Group structure, by calculating indicators for the year under review based on the scope of consolidation of the previous year (Group structure impact)
  - changes in foreign exchange rates, by calculating indicators for the year under review and those for the previous year based on identical foreign exchange rates for the previous year (currency impact)
  - changes in applicable accounting policies
- Operating income: see Note 5 to the financial statements in the financial report
- Operating margin: operating income divided by sales
- **EBITDA:** operating income plus operating depreciation and amortization less non-operating costs.
- Recurring net income: net attributable income excluding capital gains and losses on disposals, asset write-downs and material non-recurring provisions
- Capex, or capital expenditure: investments in tangible and intangible assets
- Free cash flow: EBITDA less depreciation of right-of-use assets, plus net financial expense, plus income tax, less capital expenditure excluding additional capacity investments, plus change in working capital requirement
- Free cash flow conversion ratio: free cash flow divided by EBITDA less depreciation of right-of-use assets
- ESG: Environment, Social, Governance
- **Pro forma**: sales or operating income including the full-year impact of changes in Group structure in 2022
- ROI (Return on Investments): operating income for the year adjusted for changes in Group structure, divided by operating assets at year-end
- ROCE (Return on Capital Employed): operating income for the year adjusted for changes in Group structure, divided by segment assets and liabilities at year-end (see Note 5 to the financial statements in the financial report)
- EPS: Earnings per share
- Net financial expense: see Note 10 to the financial statements in the financial report
- Working capital requirement: see Note 5 to the financial statements in the financial report
- Net debt / EBITDA: Net debt divided by EBITDA. See Note 10 to the financial statements in the financial report

# RECENT RESULTS AND OUTLOOK

# APPENDIX

**APRIL 2023** 



# **END MARKETS¹ SALES SPLIT PRO FORMA 2022**

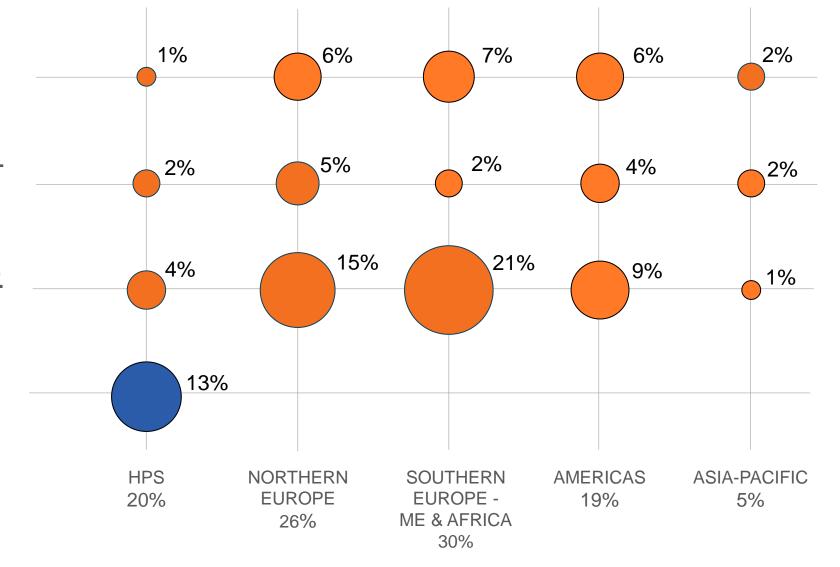




NEW NON-RESIDENTIAL CONSTRUCTION 15%

RENOVATION / INFRAST. 50%

INDUSTRIES 13%<sup>2</sup>



Saint-Gobain estimated end markets

<sup>2.</sup> Of which Mobility 6%

# STRONG PUSH FROM EUROPEAN GOVERNMENTS FOR ENERGY EFFICIENCY RENOVATION



#### FRANCE

Funding: increase of MaPrimeRenov' subsidies

NEW

NEW

#### Regulation:

- Ban of the most poorly-insulated dwellings from listing on the rental market from 2023
- Décret tertiaire : commercial assets to cut energy consumption by 40% before 2030

#### **BELGIUM**

2023 under consideration

**NEW** Funding: increase in subsidies to insulation works in

NEW

**Regulation**: **compulsory** energy renovation for homeowners from 2023 **within 5 years** after purchase to reach a minimum '**D**' level

#### UK

NEW

#### Funding:

- £6bn dedicated to energy efficiency between 2025 and 2028
- New ECO+ scheme providing £1bn from Spring 2023 for up to 3 years, for least energy-efficient houses

**Regulation**: Energy consumption reduction in buildings and industry by **15%** by 2030

# Funding: new renovation grant being prepared by the Ministry of Energy, effective Summer 2023 SWEDEN Commitment: yearly decline in the share of least energy-efficient buildings

#### GERMANY

**Commitment**: acceleration of the yearly renovation rate to above **2%** by **2030** 

#### **POLAND**

**Regulation**: compulsory National Action Plans to improve energy efficiency for public buildings

#### **ITALY**

Funding: Superbonus extended to 2023: tax credit amounting to **90% of the expenses** for energy efficiency improvement

#### **GREECE**

Funding: €640m allocated to the new "Electra" program for public building energy upgrade, aiming to renovate 2.5m sqm and to

**upgrade**, aiming to renovate **2.5m sqm** and to reduce energy consumption by **at least 30%** 

SPAIN

Regulation: expected introduction of energy savings certificates in 2023

Overview of regulations and fundings in 2023

# **MAXIMIZE OUR IMPACT, MINIMIZE OUR FOOTPRINT**





Contribute to more performance with less

Contribute to a safer and better living for all

#### 2030

**-33%** scope 1+2 vs. 2017

**-27%** (9.8 Mt CO<sub>2</sub> )

2030

**-80%** non-recovered waste vs. 2017

**-37%** (0.383 Mt )

**Yearly** 

Employee engagement rate above benchmark every year

100% managers trained on ethics in 1st year

Yearly

**84%** vs. **74%** (benchmark)

96% ethics98% corruption98% competition law

#### 2030

**-50%** industrial water withdrawals vs. 2017

**-20%** (45 M m<sup>3</sup> )

2030

**+30%** of virgin raw materials avoided vs. 2017

**-5%** (9.4 Mt of virgin raw materials avoided )

2030

2025

**1.5** TRAR<sup>1</sup>

**30%** of managers are women

Safety: 1.5

27.4%

Sustainable solutions offer represents close to 75% of Saint-Gobain sales 1,300 Mt of CO<sub>2</sub> avoided by our solutions during their lifespan<sup>2</sup>

TRAR: total recordable accident rate with and without lost time for 1 million hours worked for the Group's employees, temporary workers and permanent subcontractors.

<sup>2.</sup> Based on 2020 sales

## **SAINT-GOBAIN IS RECOGNIZED AS A KEY ESG LEADER**



#### **ESG SCORING AGENCIES**

#### **INDICES & THIRD-PARTY RECOGNITION**



Ranked A



Ranked Climate Change A
Top 3% of companies ranked
For the 2<sup>nd</sup> year in a row



Ranked Prime (C+)
Top 10% of industry



5<sup>th</sup> year in a row



**8**<sup>th</sup> **year** in a row with only 15 globally recognized companies

STOXX® Europe 600 ESG-X



CAC 40 ESG®



DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

SBTi validated the Group's net zero carbon trajectory in line with the Paris agreement